



## MDRT Company Rankings – Frequently Asked Questions (Updated July 2023)

Q: When are the company rankings announced?

A: MDRT announces the company rankings annually in early July. The exact date the rankings will be announced is communicated to companies at least three weeks in advance. The rankings are based on MDRT's audited membership data as of July 1.

Q: Will the rankings change if more members are approved after July 1?

A: No. Once the official rankings are announced, they are fixed and will not change.

Q: What companies are eligible to participate in Top 25 Growth, Retention and Longevity rankings?

A: Eligible companies must have at least 500 members in the previous year to be considered for the Growth, Retention and Longevity rankings. For 2023, this means companies with 500 or more members in 2022 will be eligible to participate in 2023 rankings.

Q: Why do the Top 25 Growth rankings show fewer than 25 companies?

A: These rankings will only list companies that demonstrated positive growth as noted below:

- Top 25 Companies – Total Membership Growth: Companies must have grown by at least 25 members.
- Top 25 Companies – Percentage of Member Growth: Companies must have grown by at least 5%.

Q: Where can I obtain company data apart from the rankings?

A: MDRT is not able to share company data outside of what is published in the official rankings. Questions about company rankings should be directed to **[companies@mdrt.org](mailto:companies@mdrt.org)**.

Q: Does MDRT publish any other membership rankings?

A: MDRT does not, but MDRT Global Services publishes the MDRT Culture of Excellence Award winners to recognize excellence in six specific areas of agency management: Production, Retention, Recruitment, Persistency, Whole Person and MDRT/MDRT Academy Membership. Questions related to the MDRT Culture of Excellence Awards can be directed to **[info@mdrtgs.org](mailto:info@mdrtgs.org)**.