



## Local Financial Advisor to Join Global Association's 2023 Leadership Team

**CHICAGO (Sept. 6, 2022)** — [MDRT](#) appointed John F. Nichols, MSM, CLU, as Secretary of its 2023 Executive Committee. Nichols took office September 1, 2022, joining four other financial services leaders in bringing more value to the association's global membership base by providing new, expanded resources for financial professionals and increasing opportunities for member engagement.

Nichols is the President and Founder of Disability Resource Group Inc., a national insurance agency. A 22-year MDRT member, Nichols's proficiency in disability consulting has merited him two Court of the Table (COT) qualifications and 15 Top of the Table (TOT) qualifications, a coveted honor for top performers in MDRT. Nichols's extensive MDRT volunteerism includes roles as Global Council Member of the Membership Division, Royal Order Excalibur Knight and Legion of Honor member of the MDRT Foundation, and the 2022 President of the MDRT Foundation. He has also served as Chair of the MDRT Bylaws and Ethics Committee.

As Secretary, Nichols will focus, along with the rest of MDRT's Executive Committee, on helping MDRT members gain more value through expanded digital assets, such as online educational content and the MDRT App, with regional content tailored to the association's global membership base. Together, the Executive Committee will also focus on facilitating member interactions during MDRT events and at home, bringing increased member connectivity and engagement, regardless of location or language barriers.

"During my 22 years as an MDRT member, I've witnessed first-hand MDRT's dedication in equipping members with the personalized resources they need to propel themselves to new heights of success," Nichols said. "Now, as part of the Executive Committee, I'm committed to empowering our global membership base by delivering even more personalized, accessible resources and events -- to help members navigate the ever-evolving post-pandemic environment, while deepening relationships with peers around the globe."

MDRT's 2023 initiatives will focus on equipping members with the expanded, timely resources they need to reach next-level success, regardless of where they are at in their career. This includes the global launch of the [MDRT Family of Brands](#), which includes MDRT, the [MDRT Academy](#) for those aiming to reach MDRT-level production, and [MDRT Global Services](#) for home and field officers looking to bolster their leadership skills. Additionally, the MDRT App will be made available in eight global languages and offer member-to-member direct messaging, to help enhance member connections, regardless of language and location.



John F. Nichols, MSM, CLU, joins MDRT's Executive Committee and is proud to propel members to increasing levels of success throughout their entire career journey, through MDRT's Family of Brands.

Nichols joins President Peggy Tsai, RFP, CCFP, a 21-year member; First Vice President Gregory Gagne, ChFC, a 23-year member; Second Vice President, Carol Kheng, ChFC, a 24-year member; and Immediate Past President Randy Scritchfield, CFP, LUTCF, a 38-year member.

### **About MDRT**

Million Dollar Round Table (MDRT), The Premier Association of Financial Professionals®, is a global, independent association of the world's leading life insurance and financial services professionals from more than 500 companies in 70 nations and territories. MDRT members demonstrate exceptional professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business. For more information, please visit <https://www.mdr.org/> and follow them on Twitter @MDRTweet.

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